

Another view:

FROM A DIFFERENT ANGLE

Ranked by average sales price per lot

1. **TERRA LAND MANAGEMENT INC.**
\$250,000
2. **HINES INTERESTS**
\$150,000
3. **HUFFINES & PARTNERS**
\$110,000
4. **WARREN CLARK**
\$106,000
5. **SHADDOCK DEVELOPERS**
\$98,000
6. **WILLBOW DEVELOPMENT**
\$93,000
7. **WARNER GROUP INC.**
\$91,500
8. **BRIGHT REALTY**
\$90,570
9. **REPUBLIC PROPERTY**
\$90,000
10. **HILLWOOD COMMUNITIES**
\$72,120

WHO'S BEEN AROUND THE LONGEST?

Oldest residential developers in North Texas

1. **WARREN CLARK DEVELOPMENT**
1957
2. **REPUBLIC PROPERTY GROUP**
1967
3. **HINES**
1974
4. **TERRA LAND MANAGEMENT INC.**
1975
5. **WYNNE JACKSON INC.**
1979
6. **SKORBURG CO.**
1981
7. **HANOVER PROPERTY CO.**
1982
8. **HAYNES DEVELOPMENT CO.**
1983
8. **HERZOG DEVELOPMENT**
1983
10. **HUFFINES AND PARTNERS**
1985

DND: Did not disclose
DND: The companies, Residential Strategies
Research: Jerry Gunter

Largest North Texas

RESIDENTIAL DEVELOPERS

Ranked by number of local lots developed or under construction in year 2011

Rank	Name Address	Telephone Fax	Number of lots developed or under construction in 2011	Average sales price per lot	Notable North Texas area developments	Local employees/ year founded locally	Top North Texas official(s) in charge of residential property/ parent company or owner/ headquarters
1	Centurion American Development Group 1221 N. IH35, Ste. 200 Carrollton 75006	469-892-7211	834	\$30,000	The Highlands at Trophy Club, Resort on Eagle Mountain Lake Island, The Residences at The Stoneleigh, Terracina	23 1991	Mehrdad Moayedi Centurion American Development Group/Carrollton
2	Skorburg Co. 8214 Westchester Ave., Ste. 710 Dallas 75225	214-522-4945	580	\$65,000	Stone Creek Estates, Cumberland Crossing, Anna Town Center, Coventry Crossing	30 1981	Adam Buczek Skorburg Co. Dallas
3	Bright Realty LLC 4228 N. Central Expwy., Ste. 300 Dallas 75206	214-559-9200	571	\$90,570	Royal Oaks, Castle Hills North Phase 6A, Castle Hills East	37 1986	Eric Stanley Bright Industries LLC Dallas
4	Hillwood Communities 3090 Olive St., Ste. 300 Dallas 75219	972-201-2934 972-201-2959	562	\$72,120	Heritage, Heartland, Twin Creeks	18 1988	Fred Balda Hillwood Dallas
5	Forestar Group 14755 Preston Road, Ste. 710 Dallas 75254	972-702-8699	513	\$47,538	Lantana, Maxwell Creek, Village Park, Preserve at Pecan Creek, Stoney Creek, Summer Creek Ranch	27 1990	Tom Burleson Forestar Group Austin
6	Republic Property Group 8401 N. Central Expwy., Ste. 350 Dallas 75225	214-292-3407	512	\$90,000	Lantana, Light Farms, Phillips Creek Ranch	28 1967	Richard C. Strauss Republic Property Group Dallas
7	Hines 2200 Ross Ave., Ste. 4200W Dallas 75201	972-716-2900	506	\$150,000	Riverside Village, Lakes of Las Colinas, Emerald Park, Carillon Southlake	61 1974	Rob Witte Hines Houston
8	Blue Star Land LP 8000 Warren Pkwy., Ste. 100 Frisco 75034	972-867-1886 214-387-7782	400+	\$65,000	Starwood in Frisco, Gates of Prosper, North Preston Lakes Estates	5 1994	Joe Hickman Blue Star Investments, Inc. Frisco
9	HSM Development Inc. 5001 Spring Valley Road, Ste. 1100-W Dallas 75244	972-419-4054 972-419-6854	399	\$70,000	The Hills at Prestonwood, Inwood Hills, Austin Ridge	DND DND	DND HSM Development Dallas
10	Warren Clark Development Inc. 16250 Knoll Trail, Ste. 210 Dallas 75248	972-931-8971	375	\$106,000	Glenwyck, Wetwyck Hills, Lawler Park, Whitley Place	DND 1957	Dale Clark Warren Clark Development Inc. Dallas
11	Huffines & Partners 8200 Douglas Ave., Ste. 300 Dallas 75225	214-526-3000	350	\$35,000- \$110,000	Viridian, Savannah, Providence, Panther Creek, Waterview	18 1985	Robert Kembell Huffines Communities Dallas
11	Provident Realty Advisors Inc. 5400 LBJ Fwy., Ste. 975 Dallas 75240	972-385-4120	350	\$35,000	Paloma Creek, Woodcreek	28 1991	Matt Mildren Leon J. Backes Dallas
13	Haynes Development Co. 6119 Greenville Ave. Dallas 75206	214-673-0575	215	\$50,000	Dominion of Panther Creek, Jackson Hills, Emerald Forest, Coyote Ridge	2 1983	Ron Haynes Ron Haynes Dallas
14	Hanover Property Co. 3001 Knox St., Ste. 207 Dallas 75205	214-445-2207	206	\$51,000	Mira Lagos	7 1982	Ben Luedtke Richard E. LeBlanc Dallas
15	Zena Land Development LP 218 W. Wall St. Grapevine 76051	817-424-1392 817-421-6910	191	\$70,000	Remington Point North Fort Worth, Twin Lakes Wylie, Summer Creek Meadows, Mallard Cove East	8 1993	Pat DiFonzo Pat DiFonzo Grapevine
16	Herzog Development 800 E. Campbell Road, Ste. 130 Richardson 75081	214-348-1300	165	\$40,500	Woodbridge, Trails of Chestnut Meadow	4 1983	Don Herzog Herzog Development Corp. Richardson
17	Arcadia Realty Corp. 3500 Maple Ave., Ste. 1165 Dallas 75219	972-774-9110	160	\$50,000	Hometown NRH, Homestead Carrollton, Capella Park	DND 1992	John Hodge Bill Gietema/ John Hodge, Bill Gietema/Dallas
18	Terra Land Management Inc. 395 W. State Hwy. 114, Ste. 300 Southlake 76092	817-410-9201	107	\$250,000	Shady Oaks, Estes Park, Terra Bella, Clariden Ranch	6 1975	M. Paul Spain Terra Land Management Inc. Southlake
19	Matthews Southwest 1660 S. Stemmons Fwy. Lewisville 75067	972-221-1199	105	DND	The Tribute	20 1988	Kathy Cunningham Jack Matthews Lewisville
20	Warner Group Inc. 4925 Greenville Ave., Ste. 1020 Dallas 75206	214-368-0238	54	\$91,500	The Aviary, Sonora Ridge, Brooks Farm, McCreary Creek Estate, Parkside	3 1995	Steve Sallman Warner Group Inc. Dallas
21	Shaddock Developers Ltd. 2400 Dallas Pkwy. Plano 75093	469-241-9581 972-985-9009	53	\$98,000	Shaddock Creek Estates, Creeks of Willowbend, Willowbend Polo Estates, Villages of Stonelake Estates	6 1997	William C. Shaddock, Peter H. Shaddock/William C. Shaddock, Peter H. Shaddock/Plano
22	Wynne/Jackson Inc. 600 N. Pearl St., Ste. 650 Dallas 75201	214-880-8620 214-880-8709	42	\$60,000	Country Lakes, Live Oak Creek, Grand Peninsula, Waterford	9 1979	Clyde C. Jackson Clyde C. Jackson Dallas
23	Wilbow Development 4131 N. Central Expwy., Ste. 1140 Dallas 75204	972-479-0697	30	\$93,000	Fairway Ranch, Chapel Hill in McKinney Town Center, Greenspoint, Providence Grove, Skyline Ranch	5 1988	Chas Fitzgerald Wilbow Group Pty. Dallas

Another view:

DIFFERENT VIEW POINT

Reranked by number of new home closings

1. WESTRIDGE
259
2. CASTLE HILLS
219
3. PALOMA CREEK
217
4. TROPHY CLUB
203
5. SUNSET POINTE
186
6. WOODLAND SPRINGS VII
178
6. FRISCO LAKES
178
8. LANTANA
151
9. MIRA LAGOS
125
10. WOODBRIDGE
121

UPCOMING LISTS

- JULY 27
Caterers
- AUGUST 3
Oil Companies
Gas Companies
- AUGUST 10
Private Equity
VC Firms
- AUGUST 17
Top 100 Private Companies
- AUGUST 24
Advertising Agencies
Public Relations Firms
- AUGUST 31
General Contractors
Commercial Property Managers

To be considered, email Research Director Jerry Gunter at jgunter@bizjournals.com. Get the full list of our lists at dallasbusinessjournal.com

Largest North Texas

RESIDENTIAL DEVELOPMENTS

Ranked by number of new homes starts through first quarter of 2012

Rank	Development name Address	Annual starts/ closings in 2012	Names of building contractors	Amenities	Price or cost (range)
1	Trophy Club Highway 114 and Trophy Club Drive Trophy Club 76262	263 203	Ashten Woods, Drees, First Texas, K. Hovnanian, Lennar, Pulte, Standard Pacific, Custom Builders	Golf course, community pools, trails, parks and playgrounds, on-site school	\$253,000-\$1,000,000+
2	Westridge Custer Road and Westridge Road McKinney 75070	239 259	American Legend, D.R. Horton, Horizon Homes	Golf course, community pools, trails, parks and playgrounds, on-site schools	\$179,900-\$311,900
3	Castle Hills Josey Lane and King Arthur Boulevard Carrollton 75010	226 219	American Legend, David Weekley, custom builders	Golf course, community pools, trails, parks and playgrounds, on-site school	\$219,990-\$2,000,000+
4	Sunset Pointe FM 423 and Woodlake Parkway Little Elm 75068	198 186	Beazer, Bloomfield, Dunhill, Gehan, Harmony, Horizon, Landon, Pineridge	Community pools, parks and playgrounds, trails, on-site school	\$146,990-\$352,990
5	Paloma Creek Highway 380 and Paloma Creek Boulevard Denton 76208	190 217	Ashten Woods, Beazer, D.R. Horton, David Weekley, Holiday, Horizon, Onyx, Plantation, Sandlin	Community pools, parks and playgrounds, trails, on-site school	\$126,990-\$216,990
6	Woodland Springs VII Keller Hicks Road and Woodland Springs Drive Fort Worth 76248	168 178	Cheldan, D.R. Horton, First Texas, Gehan, Harmony, HD, History Maker, Holiday, Lennar	Community pools, parks and playgrounds, trails, on-site school	\$127,450-\$273,990
7	Lantana FM 407 and Lantana Trail Denton 76226	159 151	Ashten Woods, Crestock, Darling, Highland, Huntington, Lionsgate, Newport, custom builders	Golf course, community pools, trails, parks and playgrounds, on-site school	\$169,990-\$1,000,000+
8	Frisco Lakes FM 423 and Del Webb Boulevard Frisco 75034	149 178	Del Webb	Golf course, community pool, trails, parks	\$149,990-\$330,990
9	Craig Ranch FM 720 Stacy Road) and Settlement Way McKinney 75074	141 96	Beazer, CB Jeni, D.R. Horton, Dunhill, Highland, K. Hovnanian, custom builders	Golf course, community pools, trails, parks and playgrounds, on-site school	\$160,990-\$1,000,000+
10	Hidden Cove Stonebrook Parkway, west of Rose Lane Hackberry 75034	112 110	D.R. Horton, Lennar, Holiday	Community pool, park, playground	\$128,990-\$211,990
10	Woodbridge Highway 78 and Woodridge Parkway Sachse 75048	112 121	Gallery, Highland, Horizon, K. Hovnanian, Megatel	Golf course, community pools, trails, parks, playgrounds, on-site school	\$179,900-\$360,990
12	Mira Lagos England Parkway and Grand Pannisula Drive Grand Prairie 75054	111 125	Beazer, Bloomfield, First Texas, Grand, Hanover, Durrett, Innovation, Meritage, Onyx	Community pools, parks, playgrounds, trails, on-site school	\$166,990-\$357,900
13	Frisco Ranch FM 423 and Crystal Lake Drive Frisco 75034	110 97	Centex, Cheldan, D.R. Horton, Lions Gate	Community pool, park, playground	\$119,990-\$258,990
14	Villages at Willow Bay Eldorado Parkway and Fragrant Drive Frisco 75034	109 104	American Legend Homes, D.R. Horton, First Texas, Gehan, Landon, Sumeer	Community pools, parks, playgrounds, trails	\$224,990-\$340,990
15	Sendera Ranch Avondale-Haslet Road and Sendera Ranch Boulevard Fort Worth 76262	94 111	Cheldan, D.R. Horton, First Texas, Gallery, Henry Hooper, Lennar, National	Community pools, parks, playground, trails, on-site schools	\$99,990-\$273,950
16	Heartland Interstate 20 and FM 741 Kaufman 75126	84 100	D.R. Horton, History Maker, J Houston, Lennar	Community pools, parks, playgrounds, trails, on-site school	\$110,450-\$188,990
17	Lone Star Ranch Lebanon Road and Beacon Hill Drive Frisco 75034	82 76	Landon, Shaddock	Community pool, parks, playgrounds, trails	\$287,990-\$526,900
18	Heatherwood Lake Forest Drive and Birchwood Drive McKinney 75071	81 49	American Legend, Drees, Horizon, K. Hovnanian, Plantation	Community pool, parks, playgrounds, trails, on-site school	\$154,900-\$246,990
19	Hickory Creek Woody Road and Caitha Drive Dallas 75253	80 52	Habitat for Humanity	Park, playground	NA
19	Rolling Meadows Park Vista Boulevard and Grassy Glen Drive Fort Worth 76248	80 62	Beazer, D.R. Horton	Community pool, park, playground	\$129,990-\$248,990
21	Woodcreek Highway 66 and Woodcreek Boulevard Fate 75132	74 71	Drees, Horizon, Megatel, Plantation	Community pools, parks, playgrounds, trails, on-site school	\$151,900-\$283,900
22	Dear Creek North Interstate 35W and Rustic View Road Fort Worth 76140	73 62	LGI, D.R. Horton	Community park, playground	\$117,900-\$138,900
22	River's Edge Highway 114 and Rolling River Road Denton 76247	73 63	Centex, D.R. Horton, Gehan	Community pool, park, playground	\$99,990-\$186,990
22	Star Creek Stacy Road and Star Creek Parkway Allen 75013	73 78	Darling, Highland	Community pool, park, playground, trails	\$271,990-\$590,990
22	Villas at Emerald Park Hackberry Road and Olympus Boulevard Irving 75063	73 51	Meritage	None	\$346,990-\$421,990

Data for new home starts and closings are from second quarter of 2011 to first quarter of 2012. NA: Not available Source: MetroStudy Research: Jerry Gunter